



Subject with Code: MEFA (19HS0812)

Course & Branch: B.Tech - ECE

Year & Sem: III-B.Tech & II-Sem

Regulation: R19

<u>UNIT –I</u>

INTRODUCTION TO MANAGERIAL ECONOMICS

1	a) What is the significance of managerial economics in decision-making?	[L3][CO1]	[6M]
1			
	b) Identify nature of managerial economics through its definitions	[L2][CO1]	[6M]
2	a) What is Managerial Economics? Explain the scope of Managerial Economics	[L2][CO1]	[6M]
	b) What is Elasticity of demand and its types of Elasticity of	[L2][CO1]	[6M]
	Demand?		
3	"Managerial economics is the integration of economic theory with business practice	[L4][CO1]	[12M]
	for the purpose of facilitating decision making and forward planning by management".		
	Explain.		
4	a) State the demand forecasting techniques.	[L1][CO1]	[6M]
	b) Evaluate various difference between Managerial economics and financial	[L4][CO1]	[6M]
	Accounting.		
5	a) List out the contemporary importance of Managerial Economics	[L2][CO1]	[6M]
	b) State the demand forecasting.	[L1][CO1]	[6M]
6	a) What do you mean by elasticity of demand?	[L1][CO1]	[6M]
	b) State the different types of elasticity of demand.	[L2][CO1]	[6M]
7	a) Describe the 'Law of Demand'.	[L2][CO1]	[6M]
	b) What are the various factors that determine the demand for a Mobile Phone?	[L4][CO1]	[6M]
8	a) List out and explain the determinants of demand?	[L2][CO1]	[6M]
	b) How to do measure the elasticity and Measurement of elasticity?	[L2][CO1]	[6M]
9	a) What do you mean by demand forecasting?	[L1][CO1]	[6M]
	b) Evaluate various methods of demand forecasting techniques.	[L4][CO1]	[6M]
10	Distinguish between substitutes and complements with examples. How does this	[L2][CO1]	[12M]
	distinction of goods help in business decision making?		

<u>UNIT –II</u>

THEORY OF PRODUCTION AND COST ANALYSIS

1	a) Define production function. How can a producer find it useful? Illustrate.	[L2][CO2]	[6M]					
	b) Explain the Laws of Returns with appropriate examples.	[L2][CO2]	[6M]					
2	a) Explain the Isoquants with diagram.	[L3][CO2]	[6M]					
	b) Elucidate the cost concepts used in the process of cost analysis.	[L3][CO2]	[6M]					
3	a) List out the features of Iso cost.	[L2][CO2]	[6M]					
	b) Evaluate the Cobb Douglas production function.	[L4][CO2]	[6M]					
4	a) State the Break-even point with graph.	[L3][CO2]	[6M]					
	b) Illuminate the BEP assumptions.	[L3][CO2]	[6M]					
5	a) Write short note on i. MRTS. ii. Least cost combination.	[L1][CO2]	[6M]					
	b) Explain the significance of BEP.	[L2][CO2]	[6M]					
6	a) Define Break even Analysis.	[L1][CO2]	[6M]					
	b) What are the uses of Break-even analysis chart?	[L1][CO2]	[6M]					
7	A firm has declared the following details about its sales:	[L5][CO2]	[12M]					
	Year 1 Year 2							
	Sales (Rs.) 1,40,000 1,60,000							
	Profit (Rs.) 15,000 20,000							
	(i) Calculate PV Ratio. (ii) Find out the firm's BEP (iii) How much should the company produce and sell to earn profit of Rs.40, 000?							
8	From the following information relating to Hi-Tech publishers you are required to find	[L5][CO2]	[12M]					
	out (A) Break-even point in units (B) Margin of Safety (C) Profit. Also calculate the							
	volume of sales to earn a profit of Rs.6,000.							
	fixed costs – Rs.4,500, Total Variable costs – Rs.7,500							
	Total sales- Rs.25,000,Units Sold- 5000 units							
9	a) Discuss the Internal economies.	[L2][CO2]	[6M]					
10	b) State the dis-economies of scale.	[L1][CO2]	[6M]					
10	A high-tech rail can carry a maximum of 36,000 passengers per annum at a fare of	[L5][CO2]	[12M]					
	Rs.400.ThevariablecostperpassengerisRs.150 while the fixed costs are 25,00,000 per							
1	year. Find the break- even point in terms of number of passengers and also in terms of							
1	fare collections.							

<u>UNIT –III</u>

INTRODUCTION TO MARKETS AND NEW ECONOMIC ENVIRONMENT

1		II 11[CO21	Г А Л Л Т
I	a) Define market.	[L1][CO3]	[4M]
	b) Elaborate how differently markets are classified?	[L2][CO3]	[8M]
2	a) Explain the types of markets	[L2][CO3]	[6M]
	b) State the Imperfect competition and features	[L1][CO3]	[6M]
3	a) Define market and market structures.	[L1][CO3]	[6M]
	b) What is meant by perfect competition and feature?	[L1][CO3]	[6M]
4	a) What is pricing?	[L1][CO3]	[4M]
	b) Explain different methods of pricing.	[L2][CO3]	[8M]
5	a) Write a short note on marketing skimming	[L2][CO3]	[6M]
	b) Distinguish between monopoly and perfect competition	[L2][CO3]	[6M]
6	a) Define monopoly and state the features.	[L1][CO3]	[6M]
	b) Illustrate the price determination in case of monopoly	[L2][CO3]	[6M]
7	a) Define oligopoly and features.	[L1][CO3]	[6M]
	b) List out the features of monopolistic competition.	[L1][CO3]	[6M]
8	a) State the marketing strategy based pricing.	[L1][CO3]	[6M]
	b) Globalisation is a means of attaining international standard of living .Do you agree with	[L4][CO3]	[6M]
	this statement?		
9	a) Write a short note on new economic environment?	[L2][CO3]	[6M]
	b) Evaluate the economic systems in economic.	[L4][CO3]	[6M]
10	a) What do you understand by economic liberalization?	[L2][CO3]	[6M]
	b) Do you think 'privatization' is an effective measure to turn around an ailing economy	[L4][CO3]	[6M]
	such as India's?		[**·-]
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<u>UNIT –IV</u>

CAPITAL AND CAPITAL BUDGETING

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1			ver and under cap over and under ca		[L3][CO4] [L2][CO4]	[6M] [6M]
2		pes of Capital Bu		<u>r</u>	[L2][CO4]	[6M]
	,	ote on Long term ca	•		[L1][CO4]	[6M]
3	a) Explain the m b) The cost of pr	ajor sources of Ca oject is Rs 50000	pital. the annual cash in	flow for the next 4 years are Rs	[L2][CO4] [L4][CO4]	[6M] [6M]
	25000. What is t	he Payback period	d for the project?	-		
4	1			xpected life of 5 years. The card	ash [L5][CO4]	[12M]
		•	the Payback peri	Rs.20,000; Rs.17000 and od.		
5			<u> </u>	he choice between machine Y	and [L5][CO4]	[12M]
	Machine Z. The	initial cost and ne	t cash flow over f	ive years to the business have b	een	
	calculated for ea	ch machine as fol	lows:			
			Machine Y	Machine Z		
	Initial cost					
	Net cash flow		20,000	28,000		
	1		8,000	10,000		
	2		12,000	12,000		
	3		9,000	12,000		
	4		7,000	9,000		
	5		6,000	9,000		
	Only one mach					
6	Consider the case of the company with the following two investment alternatives each costing Rs.9 lakhs. The details of cash inflows are as follows:					[12M]
	Year	Project1	Project2	5 10110 w 3.		
	1	3,00,000	6,00,000			
	2	5,00,000	4,00,000			
	3	6,00,000	3,00,000			
	Estimate the co	ost of capital is 10	% per year with N	PV Method.		
7	a) Write short no	otes of payback pe	eriod.		[L1][CO4]	[4M]
				has an expected life of five year		[8M]
	The cash inflow for the next five years are Rs.2,40,000, Rs.2,60,000, Rs.2,70,000, Rs 2,00,000 and Rs.1,60,000 respectively					
	Determine payba	· · ·	· j			
	l		I			

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8	a) What is the importance of Capital budgeting and its limitations?	[L1][CO4] [6M]
	b) What is meant by working capital and working capital cycle?	[L2][CO4] [6M]
9	How do the discounting models differ from non- discounting models?	[L2][CO4] [12M]
10	a) What do you understand by time value of money?	[L1][CO4] [6 M]
	b) How the time value of money is helpful in Capital Budgeting?	[L4][CO4] [6M]

<u>UNIT –V</u>

INTRODUCTION TO FINANCIAL ACCOUNTING AND ANALYSIS

1	a) What is meant by Ratio analb) Explain briefly about variou		tios		[L1][CO5] [L2][CO5]	[6M] [6M]
2	a) Definition of accounting. Ex				[L2][CO5]	[6M]
	b) What are the emerging needs of accounting?					[6M]
3	Write a short note on :					[6M]
	a) Working capital	b)	Journal and Ledger		[L1][CO5]	[6M]
4	a) Elucidate the importance of b) State the double entry book				[L2][CO5] [L1][CO5]	[6M] [6M]
5	a) Write about various types o		nd their rules governi		[L1][CO5]	[6M]
	b) Write a short note on the foll		-	-	[L2][CO5]	[6M]
6	The particulars of incomes and year ended 31st March, 2011.	l expenses of	f a company are give	n here under, for the	[L5][CO5]	[12M]
	Particulars	Rs.	Particulars	Rs.		
	Opening Stock 7	76,250	Sales	5,00,000		
	Purchases 3	3,15,000	Closing Stock	98,500		
	Manufacturing Exp. 7	7,000	Income from Inve	estments 6000		
	Admin Exp. 1	,00,000				
	Selling and Distribution Exp. 1					
	Loss by Fire	3,000				
7	From the above information yo a) Gross profit ratio and Ne Journalize the following transa balance the same.	[L5][CO5]	[12M]			
	2010, June 1 kavin in	siness				
	3 Paid into					
	5 Purchase					
	7 Purchase					
	10 Sold goo					
	15 Withdrey					
	25 Paid elec					
	30 Paid sala					
<u> </u>						

8	a) Calculate debtors	turnover ratio and debtors collection period, if credit sales for	[L5][CO5]	[6M]
	the year Rs.9,00,0 b) Calculate the aci	[L5][CO5]	[6M]	
	,	Stock Rs. 2,20,000.		
9	a) Write short notes	on interest coverage ratio?	[L2][CO5]	[4M]
	b) Find out the earnin	[L4][CO5]	[8M]	
		mitments include payment of 10% on 7000 debentures of Rs100		
	each. Calculate intere	st coverage ratio		
10	Journalize the following transactions in the books of Ragavan.			[12M]
	2012, Jan 1	Ragavan commenced business with cash Rs.2,00,000		
	2	Purchased goods for cash Rs.10,000		
	3	Purchased goods from Mohan Rs.6,000		
	7	Paid into bank Rs.5,000		
	10	Purchased furniture Rs.2000		
	20	Sold goods to Suresh on credit Rs.5,000		
	25	Cash sales Rs. 3,500		
	26	Paid to Mohan on account Rs.3,000		
	31	Paid salaries Rs.2,800		

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